

## **Employee Benefits**

Accounting & Business Update 2022

October 19, 2022

## Here with you today



## Sentinel Benefits



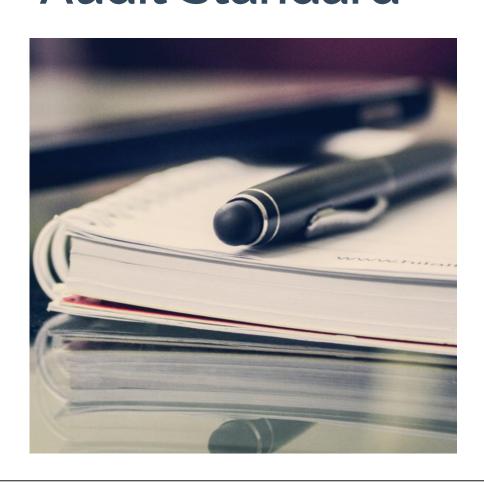




Lukas
Eldridge
Retirement Plan
Advisor
Sentinel
Benefits &
Financial Group



## SAS 136 - New Employee Benefit Plan Audit Standard



- Creates an auditing standard specific to employee benefit plans
- No longer ERISA Disclaimer audits but Section 103(a)(3)(C) audits
- New audit report
- Provides guidance on areas that should be audited based upon risk assessment
- Plan Administrator is responsible for ensuring certified institution is a qualified institution under 29 CFR 2520.103-5 of ERISA
- Provides for required communication regarding compliance findings with plan provisions



## Common Deficiencies in ERISA Section 103(a)(3)(C) Audit Certifications

- No certification or incomplete certification
- Omissions or errors in the certification
- Information is incorrectly certified
- Incorrect / improper information



Make sure certification is issued by a qualified organization, covers correct information, covers full reporting period, is signed by an authorized individual and any qualifying language does not conflict with the assertion that certified information is complete and accurate.

## Common Audit and Compliance Findings



- Timeliness of contributions
- Eligible compensation used for contributions does not meet plan definitions
- Missed deferrals due to eligibility errors
- Contributions exceeding IRS compensation limits
- Employer match missed or computed incorrectly

- Not using forfeitures on a timely basis
- Payment from plans back to sponsor almost always a reportable nonexempt transaction
- Filing 5500 without required audit report
- Loan terms not being correctly followed
- Vesting errors and hardship withdrawals

## **Current DOL Initiatives and Issues**



### **Cybersecurity concerns**

- Plan administrators and those charged with Governance have an ERISA fiduciary duty with respect to the plan
- Plan sponsors must monitor plan service providers, including how they store and protect participant data
- Protection of plan assets is of upmost importance
- Sponsors must also have strong cyber security controls over Plan assets and data







## Some key controls to consider include the following for sponsors as well as custodians and TPAs:

- Security training of sponsor personnel
- Cyber Insurance sponsor and service providers
- Encryption of sensitive data transferred
- Strong access controls and passwords
- SOC 1 and SOC 2 reports, especially for trustees and custodians
- Review SOC 1 and SOC 2 reports annually ensure relevant sponsor user controls are in place





## DOL Compliance Assistance release No. 2022-01, 401(k) Plan Investments in "Cryptocurrencies"

- DOL has serious concerns about prudence of fiduciaries' decision to expose participants to crypto investments (direct or indirect)
- Too volatile and speculative

### **Guidance For Missing Participants**

- Compliance Assistance release 2021-01
- ERISA Guidance to assist fiduciaries

### **DOL Enforcement Notices**

- Do not ignore notices
- Significant penalties

## Sentinel Benefits Dverview & Fiduciary Best Practices

Retirement Plan Services







# Agenda

- ✓ Roles of a Fiduciary
- ✓ Fiduciary Best Practices
- ✓ Retirement Plan Litigation and How to Stay Out of Court
- ✓ Legislative Updates

# Roles of a Fiduciary

Fiduciaries are in a position of trust. Those persons or entities who serve as fiduciaries must act in accordance with the best interests of plan participants and beneficiaries.

A fiduciary may be held personally liable for their breach and those of co-fiduciaries.

Fiduciary liability is not determined by investment performance and outcomes but rather whether or not a prudent process was followed.



Disclose conflicts of interest



Carry out duties with care, skill and diligence that a prudent person would use



Diversify investments to reduce risk of large investment losses



Follow the terms of the plan document



Pay only reasonable expenses from plan assets

# Who is and is Nota Fiduciary?

## WHO IS A FIDUCIARY

- ✓ Employer: Every plan must have at least one fiduciary
  - Trustee: Plan assets must be held in a trust or in a custodial account unless the plan is funded exclusively with insurance contracts
- ✓ Plan Administrator ERISA 3(16): Plan Sponsor is typically named the ERISA 3(16) plan administrator. Responsible for the day-to-day administrative decisions
- ✓ Investment Advisor ERISA 3(21) & 3(38): Per the new DOL Regulations, providing investment "advice" for a fee to an ERISA Plan makes you a fiduciary

### WHO IS **NOT** A FIDUCIARY

- Recordkeepers and Third Party Administrators (TPAs): Act at the direction of the named fiduciary (Plan Sponsor), usually based on a service agreement, when performing their duties
- ✓ Attorneys, Accountants and Consultants: Often hired to advise Plan Sponsors but lack the discretionary authority with respect to the plan and thus not subject to the ERISA fiduciary rules

## Fiduciary Best Practices

#### **Sample Process Documents:**

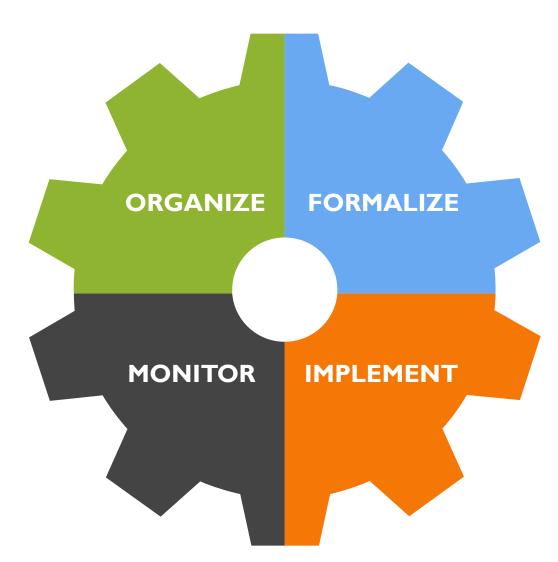
- Investment Policy Statement (IPS)
- Committee Bylaws
- Fiduciary Acknowledgement Letters
- Conflict of Interest Policy
- Monitoring reports
- Benchmark reports
- Education Policy / Fee Policy
- Meeting minutes

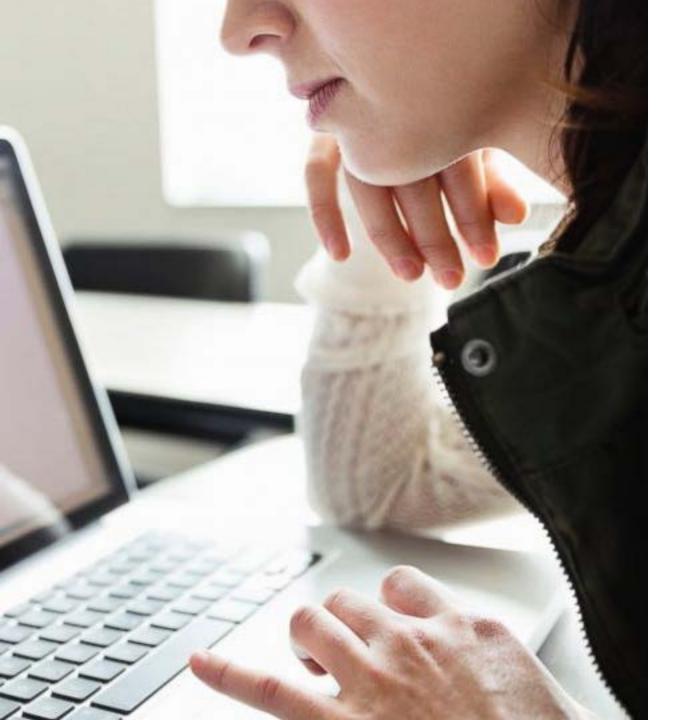
#### **Sample Training:**

- Fiduciary training
- Brainshark webinars

#### **Sentinel Vault:**

- Secure online repository
- Houses fiduciary reports and information





## Investment Policy Statement

## The Plan's Investment Policy Statement (IPS) should include, at minimum:

- Roles and responsibilities of all parties involved in the oversight/administration of the Plan
- The Plan Sponsor's criteria for selecting and monitoring investments (such as performance criteria and benchmarks)
- The rationale for deciding when to replace investments that are not performing well or no longer suit the Plan's participants



## Retirement Plan Fee Benchmarking

How does your plan measure up?

#### What is it?

- A process that can benchmark plan fees and features against similar sized plans
- Provides a detailed breakdown of fees by service provider

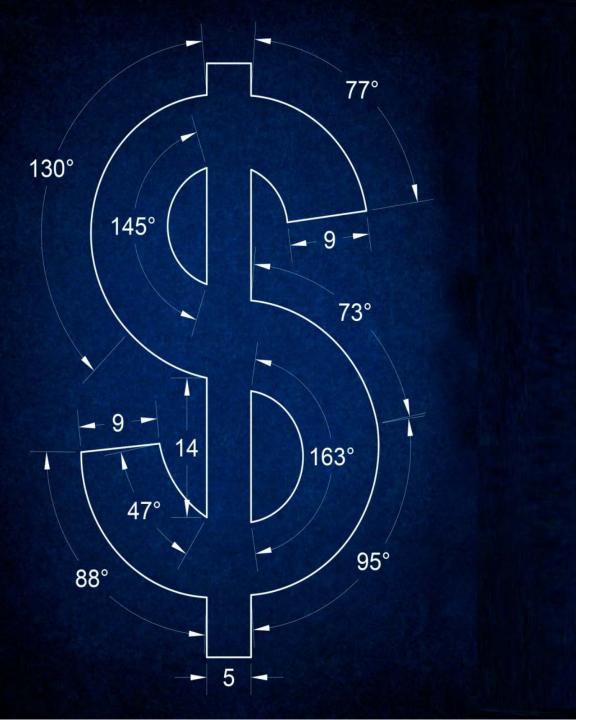
### Why is it important?

- Plan fiduciaries have a responsibility to ensure fees are "reasonable in light of services offered"
- Helps determine if the total plan costs are in line with the current marketplace

#### When to use it?

- Alternative or preliminary step for taking the Plan out to a formal RFI/RFP
- Benchmark plan every 3 years
- Ideal for plans that have been with the same providers for an extended period of time





## Retirement Plan Litigation

#### **2022 Cases:**

- 23 cases have been filed for 2022, on pace for 80-100 this year.
- The rate of dismissal continues to decline. Now 9 out of 10 cases make it to the discovery phase.
- Most cases that survive dismissal are settled because of potential high damages.
- Over 55 settlements since 2020. Settlements exceed \$2 billion.
- 10% of plans being sued are under \$500 million in plan assets.

## Hughes vs. Northwestern University

#### **Facts**

- Using multiple recordkeepers
- Excessive recordkeeping fees (\$153-\$215/participant)
- Failure to go through RFP process (shows an effort to find competitive pricing)
- Hundreds of redundant investment options (extremely duplicative, causes confusion for investors)
- Over 100 investments in retail share classes (have mirroring share classes with less fees)

### **Takeaways**

- Limit the investment menu item so the committee can focus on all options
- Benchmark fees; always use the lowest available fee class(es)
- Hire a good consult, monitor what they are doing and keep the board informed of what the committee is up to

#### **Fallout**

 The pleading standard continues to be diluted. Nearly every decision after the Supreme Court ruling has denied the motion to dismiss and allowed the case to proceed.

## IRS Correction Programs

#### **Common Mistakes that Lead to Correction**

- Exclusion of eligible employees
- ✓ Failure to make timely RMD's under Section 401(a)(9)
- √ Failure to make matching contributions per plan terms.
- ✓ Improper exclusion of bonuses, overtime and/or commissions.

### **Employee Plans Compliance Resolutions System (EPCRS) offers three correction programs:**

- Self Correction Program Correct certain plan failure without contacting the IRS or paying a user fee.
- Voluntary Correction Program (VCP) Correct failures not eligible for SCP and get IRS approval that the failures were properly corrected.
- Audit Closing Agreement Program (CAP) Resolve failures discovered during an IRS audit that can't be corrected using SCP.

## Proposed Legislation: SECURE Act 2.0

### **Background Information**

- Securing a Strong Retirement Act, known as SECURE Act 2.0, builds on the Setting Every Community
  Up for Retirement Enhancement (Secure Act) signed into law in December 2019
- ✓ On March 29, 2022, the House overwhelmingly approved the bipartisan act by a vote of 414 to 5
- ✓ The bill still needs to be reconciled, pass the Senate and be signed by the President

### **Key Changes Included in the Proposed SECURE Act 2.0**

- Mandatory automatic enrollment/escalation for new plans with a start date on or after January 1, 2024. Initial automatic enrollment would be 3% with annual increases to 10%.
- Expand catch-up contributions beginning in the 2024 tax year to permit those ages 62 through 64 to contribute up to \$10,000 as compared to the current maximum of \$6,500. Require all catch-up contributions to be Roth beginning in 2023.
- ✓ Allow Roth matching contributions to be chosen at an employee's discretion. If chosen as a plan feature by the employer, this provision would become effective as early as 2022.

## Proposed Legislation: SECURE Act 2.0

### **Key Changes Included in the Proposed SECURE Act 2.0**

- Delay the required minimum distribution age to 73 for those attaining age 72 during 2022, to 74 in 2029 and to 75 in 2032.
- Expedite part-time workers' participation to make employees with two consecutive years of at least 500 hours eligible to defer as early as January 1, 2023.
- Authorize student loan matching by treating student loan payments as deferrals allowing the employer to match the loan payments. If chosen as a plan feature by the employer, this provision would be effective as early as January 1, 2023.
- ✓ Increase plan start-up credit effective for start-up plans beginning in the 2022 tax year.
- ✓ Create a new additional tax credit for small employers of up to \$1,000 of employer contributions per employee.

Financial planning and investment advice are offered through Sentinel Pension Advisors, Inc., an SEC registered investment advisor. Insurance products offered through Sentinel Insurance Agency, Inc. Investment brokerage services offered through Sentinel Securities, Inc. Member FINRA & SIPC. Sentinel Benefits & Financial Group is the brand name for the Sentinel family of companies which includes Sentinel Benefits Group, Inc., Sentinel Pension Advisors, Inc., Sentinel Insurance Agency, Inc., and Sentinel Securities, Inc.

In order to be eligible for **Schwab's IMPACT Awards®** program, participants must use Charles Schwab, Charles Schwab Advisor Services, or Charles Schwab Bank as a custodian for client assets; have at least \$25 million in assets under management and for the Best-in-Retirement Business IMPACT Award™, have a minimum of \$250 million in assets under management and 25 or more retirement plans; for the Best-in-Retirement Business IMPACT Award, have more than 40% of their AUM in employee benefit plans such as 401(k), defined benefit, or nonqualified plans; Registered as a firm with the Securities and Exchange Commission or applicable state securities regulators or, for the Best-in-Retirement Business IMPACT Award™, have a Level 2 SSAE 16 report on file. Schwab reserves the right to disqualify a firm for any reason, including adverse disciplinary history or bankruptcies. Sentinel Benefits & Financial Group and its employees are independent of and are not employees or agents of Charles Schwab & Co., Inc. ("Schwab"). Schwab does not prepare, verify or endorse information distributed by Sentinel Benefits & Financial Group. The Best-in-Retirement IMPACT Award™, part of Schwab's IMPACT Awards® program, is not an endorsement, testimonial endorsement, recommendation or referral to Sentinel Benefits & Financial Group with respect to its investment advisory and other services.

The "PLANADVISER Top 100 Retirement Plan Advisers" list is compiled from responses to the PLANADVISER Retirement Plan Adviser Survey. The list is drawn solely from a set of quantitative variables and information in the survey supplied by the advisers themselves. For an adviser to be eligible for recognition in this year's Top 100, he had to submit a completed entry to our 2016 Retirement Plan Adviser Survey, which was fielded this past September. A sub-segment of the questions was used to determine eligibility for the Top 100. Sentinel Pension Advisors did not pay to be included on the Top 100 list.

The Five Star Wealth Manager Award recognizes wealth managers for their commitment to providing quality services to their clients. The award is based on an in-depth research process that incorporates peer and firm feedback, as well as objective criteria such as client retention rates, client assets administered, industry experience, and regulatory history. Sentinel did not pay to be included on this list.

Sentinel Benefits & Financial Group and its affiliate Sentinel Pension Advisors are not affiliated with **Financial Advisor Magazine**. SPA did not pay to be included in the survey. All firms that participated in the survey have requested to be part of it and there is no charge to participate. To be eligible for the ranking, firms must be independent registered investment advisors and file their own ADV statement with the SEC and provide financial planning and related services to individual clients. Firms must have at least \$50 million in assets under management as of December 31, 2013. Corporate RIA firms and investment advisor representatives (IARs) are not eligible for this survey.