### ESG and What It Might Mean for Me

#### **Accounting & Business Update**

October 19, 2022

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## Here with you today



**Pat Morin** specializes in delivering various attestation services, including compliance examinations and SOC for Service Organization examinations (SOC 1® and SOC 2®) services. Pat also has specialized expertise in information technology controls, information systems and process controls, and data extraction and analysis. He has worked with financial institutions and related industries for over 30 years.

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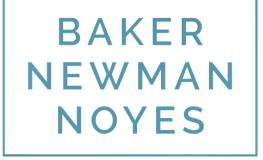
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## What you'll hear today





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## Fundamental Concepts



## What is ESG?



#### Environmental

• Encompasses how a company is exposed to and manages risks and opportunities related to climate, natural resource scarcity, pollution, waste, and other environmental factors.

#### **S**ocial

- Includes information about the company's values and business relationships.
- For example, social topics include labor and supply-chain standards, employee health and safety, product quality and safety, privacy and data security, and diversity and inclusion policies and efforts.

#### Governance

- Information about a company's corporate governance.
- This could include information on the structure and diversity of the board of directors; executive compensation; critical event responsiveness; corporate resiliency; and policies on lobbying, political contributions, and bribery and corruption.

## What is ESG reporting?



- Qualitative discussions of topics as well as <u>quantitative</u> metrics used to measure a company's performance against ESG risks, opportunities, and related strategies.
- Companies report ESG information for many reasons. The terms ESG, sustainability, and corporate social responsibility (CSR) often are used interchangeably to describe nonfinancial reporting.

## ESG reporting enables companies to:

- Communicate key ESG risks and opportunities and how these issues are managed.
- Organize business dependencies and impacts on the environment and society.
- Communicate their resiliency to shifts in the environment and society.

## Why is ESG reported?

Some SEC requirements

Some industry regulatory requirements

More and more companies are voluntarily reporting...

For example, the EPA requires major fuel and industrial gas suppliers to report greenhouse gas emissions.

To describe their long-term value creation strategies To meet the demands of investors and other stakeholders BAKER NEWMAN NOYES

## Key takeaways





#### The need for reporting is increasing.



Stock investors increasingly want to understand the climate risks of the companies they are researching or own.

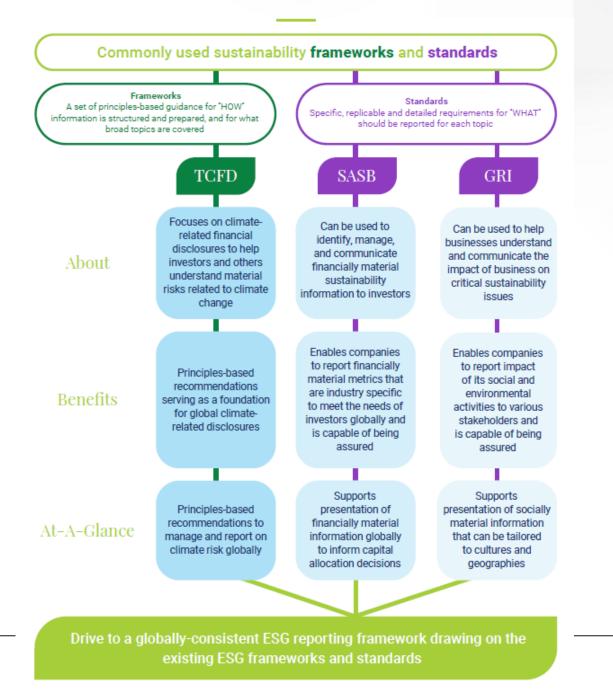


What is reported varies across and within industries and geographies.

## If you're going to report...



- The building blocks of reliable, comparable, and relevant ESG information begin with a foundation of quality reporting by company management.
- With a large landscape of multiple frameworks and standards, the challenge for companies to determine how to communicate relevant information and what specific ESG information to report to stakeholders is real.
- There are various frameworks and standards that management can use to determine which ESG information to disclose.



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## **ESG Frameworks & Standards**



Framework - a guideline giving a broad set of concepts for how information should be structured and prepared, with what topics should be covered, aka "How to Disclose"

**Standards** - specific guidance and detailed metrics, aka "What to Disclose"

Торіс	Framework(s)	Standard(s)
Financial Reporting	GAAP	FASB Codification
ESG	TCFD, CDSB	SASB, GRI

## ESG Frameworks & Standards (examples)

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Framework	Standards	
TCFD Taskforce on Climate Related Financial Disclosure	Sustainability Accounting Standards Board	Global Reporting Initiative
<image/> <section-header><section-header><complex-block><complex-block><section-header></section-header></complex-block></complex-block></section-header></section-header>	<ul> <li>ESG Standards and topics targeted to those most relevant for investors and enterprise value creation</li> <li>SASB standards are being incorporated into IFRS' International Sustainability Standards Board</li> </ul>	<ul> <li>More comprehensive ESG standards covering topics across all stakeholders</li> <li>Relate more closely to the broader UN Sustainable Development Goals</li> </ul>

## ESG Frameworks & Standards (example)

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 Sample SASB standards for the Financial Institutions Industry

TOPIC	ACCOUNTING METRIC	CATEGORY	UNIT OF MEASURE	CODE
Data Security	(1) Number of data breaches, (2) percentage involving personally identifiable information (PII), (3) number of account holders affected <sup>2</sup>	Quantitative	Number, Percentage (%)	FN-CB-230a.1
	Description of approach to identifying and addressing data security risks	Discussion and Analysis	r/a	FN-CB-230a.2
	(1) Number and (2) amount of loans outstanding qualified to programs designed to promote small business and community development <sup>3</sup>	Quantitative	Number, Reporting currency	FN-CB-240a.1
Financial Inclusion & Capacity	(1) Number and (2) amount of past due and nonaccrual loans qualified to programs designed to promote small business and community development	Quantitative	Number, Reporting currency	FN-CB-240a.2
Building	Number of no-cost retail checking accounts provided to previously unbanked or underbanked customers	Quantitative	Number	FN-CB-240a.3
	Number of participants in financial literacy initiatives for unbanked, underbanked, or underserved customers <sup>4</sup>	Quantitative	Number	FN-CB-240a.4
Incorporation of Environmental, Social, and	Commercial and industrial credit exposure, by industry	Quantitative	Reporting currency	FN-CB-410a.1
Governance Factors in Credit Analysis	Description of approach to incorporation of environmental, social, and governance (ESG) factors in credit analysis	Discussion and Analysis	n/a	FN-CB-410a.2
Business Ethics	Total amount of monetary losses as a result of legal proceedings associated with fraud, insider trading, anti-trust, anti-competitive behavior, market manipulation, malpractice, or other related financial industry laws or regulations <sup>5</sup>	Quantitative	Reporting currency	FN-CB-510a.1
	Description of whistleblower policies and procedures	Discussion and Analysis	n⁄a	FN-CB-510a.2

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## ESG Frameworks & Standards (example)

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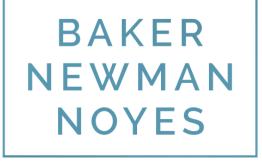
 Sample SASB standards for the Professional & Commercial Services Industries

TOPIC	ACCOUNTING METRIC	CATEGORY	UNIT OF MEASURE	CODE
Data Security	Description of approach to identifying and addressing data security risks	Discussion and Analysis	n/a	SV-PS-230a.1
	Description of policies and practices relating to collection, usage, and retention of customer information	Discussion and Analysis	n/a	SV-PS-230a.2
	(1) Number of data breaches, (2) percentage involving customers' confidential business information (CBI) or personally identifiable information (PII), (3) number of customers affected <sup>2</sup>	Quantitative	Number, Percentage (%)	SV-PS-230a.3
Workforce Diversity & Engagement	Percentage of gender and racial/ethnic group representation for (1) executive management and (2) all other employees <sup>3</sup>	Quantitative	Percentage (%)	SV-PS-330a.1
	(1) Voluntary and (2) involuntary turnover rate for employees	Quantitative	Rate	SV-PS-330a.2
	Employee engagement as a percentage <sup>4</sup>	Quantitative	Percentage (%)	SV-PS-330a.3
Professional Integrity	Description of approach to ensuring professional integrity	Discussion and Analysis	n/a	SV-PS-510a.1
	Total amount of monetary losses as a result of legal proceedings associated with professional integrity <sup>8</sup>	Quantitative	Reporting currency	SV-PS-510a.2

торіс	ACCOUNTING METRIC	CATEGORY	UNIT OF MEASURE	CODE
Data Security	Description of approach to identifying and addressing data security risks	Discussion and Analysis	n/a	SV-PS-230a.1
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Source: https://www.sasb.org/



## ESG Planning Considerations



ESG PLANNING CONSIDERATION #1



## Understand key ESG risks and opportunities

## Types of risks

The SASB has three categories of climate risk.

#### **Physical Risk**

- Effects of climate risk on the physical environment
- **Examples:** Floods, hurricanes, wildfires, drought, rising temperatures and sea levels, changes in weather patterns

#### **Transition Risk**

- Risks arising from transition to a lowcarbon economy
- Examples: Stranded assets, changing customer behavior, availability of capital, stigmatization of industries

#### **Regulatory Risk**

- Legal and regulatory issues arising from climate risk
- Examples: Environmental laws, exposure to litigation, fees tied to GHG emissions, emissions reporting obligations

Regulatory risk is part of transition risk under TCFD.

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## **Risks by industry**

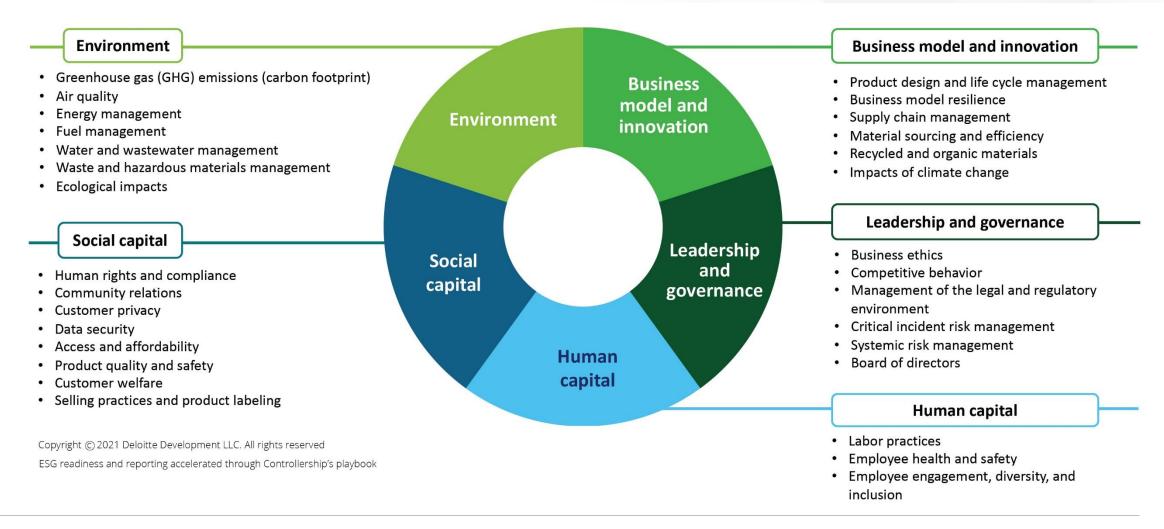


Finance	<b>Energy</b>	<b>Transportation</b>	Material, Buildings	Agriculture, food, forestry products
<ul> <li>Banks</li> <li>Insurance companies</li> <li>Asset owners</li> <li>Asset managers</li> </ul>	<ul> <li>Oil and gas</li> <li>Coal</li> <li>Electric Utilities</li> </ul>	<ul> <li>Air freight</li> <li>Passenger air transportation</li> <li>Maritime transportation</li> <li>Rail transportation</li> <li>Rule transportation</li> <li>Automobiles and components</li> </ul>	<ul> <li>Materials and mining</li> <li>Chemicals</li> <li>Construction materials</li> <li>Capital goods</li> <li>Real estate management and development</li> </ul>	<ul> <li>Beverages</li> <li>Agriculture</li> <li>Packaged foods and meats</li> <li>Paper and forest products</li> </ul>

## **Risks by industry**



23



## **ESG opportunities**

Growth in markets served



Cost efficiencies



Eased regulatory oversight



Improved employee retention and efficiency

Source: How the E in ESG Creates Business Value, McKinsey Sustainability

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# Implement governance and oversight

## Implement governance and oversight



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## Implement ESG reporting process





## Implement ESG reporting process

#### **1** Identify risks

2 Identify relevant information for assessing ESG risks

### **Identify relevant information**



What ESG issues are your stakeholders most interested in? What standards / frameworks are stakeholders asking you to report against?

What rankings & ratings are most important to your brand / reputation?

What metrics & disclosures are required? Where should they be reported?

What regulatory reporting requirements are applicable?

## Implement ESG reporting process



#### 1 Identify risks

2 Identify relevant information for assessing ESG risks **3** Establish internal controls, policies, and personnel to track and disclose ESG information

4 Prepare management to provide ESG information

> Identify Finance's role in preparing information

## Implement ESG reporting process

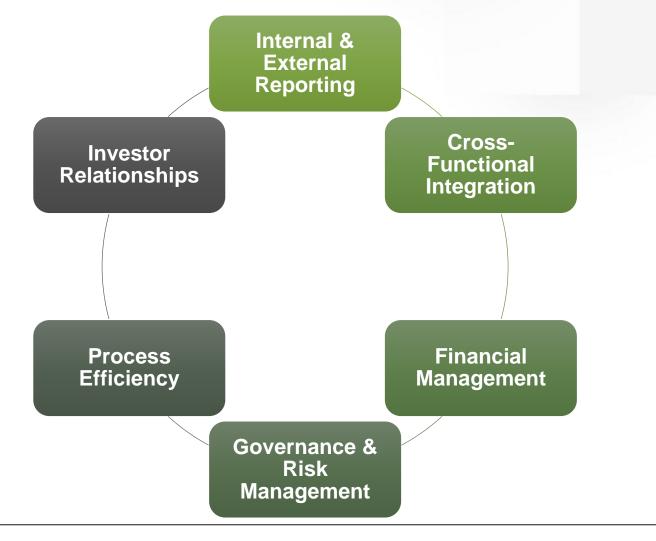
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- Establish necessary processes, controls and methodology to create the report.
- Integrate financial reporting team into ongoing and potential ESG initiatives.
- Identify or secure IT systems to capture and report the ESG data.
- Clarify the obligations and commitments for your company.
- Designate an individual or team as responsible for ESG reporting.

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## The role of finance and accounting





## Implement ESG reporting process

5 Establish ESG oversight function (Board, Audit Committee, Owners, Senior Management)

## 6 Establish ESG reporting

7 Ensure ESG reporting follows appropriate standard(s) or framework(s) 8 Identify KPIs and peer benchmarking **ESG PLANNING CONSIDERATION #4** 



## Where does the company want to go?

## Where does the company want to go?

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1 What information might be relevant to stakeholders? 2 How has management incorporated ESG into the company's long-term strategy? **3** What are the expectations of stakeholders, and the landscape around ESG?

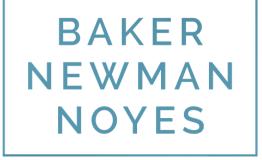
4 Is the company ready for an attestation of this information? **5** What legal risks and requirements regarding disclosure of ESG information should be considered?

## Where does the company want to go?

#### RPMG Impact Prepare. NoW.



Source: "The ESG Reporting Journey", presented by KPMG at the AICPA & CIMA ESG Conference, December 13, 2021.



## Stages of ESG maturity

#### Stages of ESG Maturity

## Stages of ESG maturity



#### Integrated Value enhancing

through established governance, risk management, strategic allocation of resources, data management processes, controls, reporting, and assurance

#### Enhanced

Performance driven to enhance internal controls, ESG data collection, and performance management

#### Responsive

#### Compliance driven

to respond to ESG requirements and changing expectations

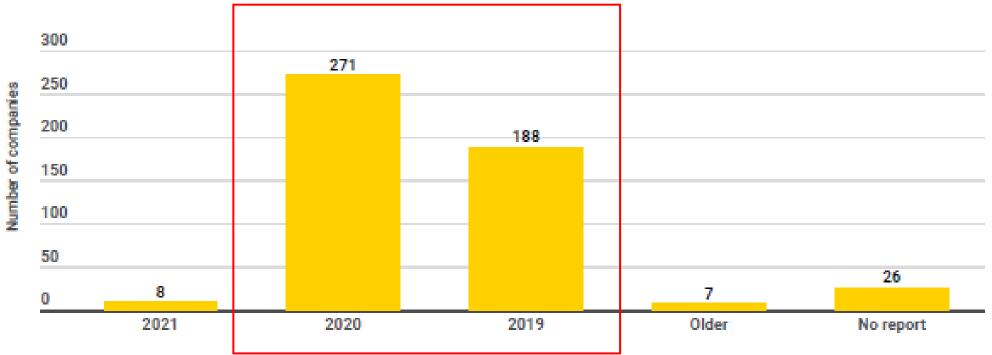
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Source: <u>https://deloitte.wsj.com/cfo/2021/05/14/create-strategic-value-</u> <u>with-climate-disclosure/</u> (January 11, 2022)

## Stages of ESG maturity (cont.)

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Period Covered by Report (most recent report)



Source: Center for Audit Quality, S&P 500 and ESG Reporting (August 9, 2021)

## Stages of ESG maturity (cont.)



Reporting Standards and Frameworks (GRI, SASB, TCFD, CDP, IR)

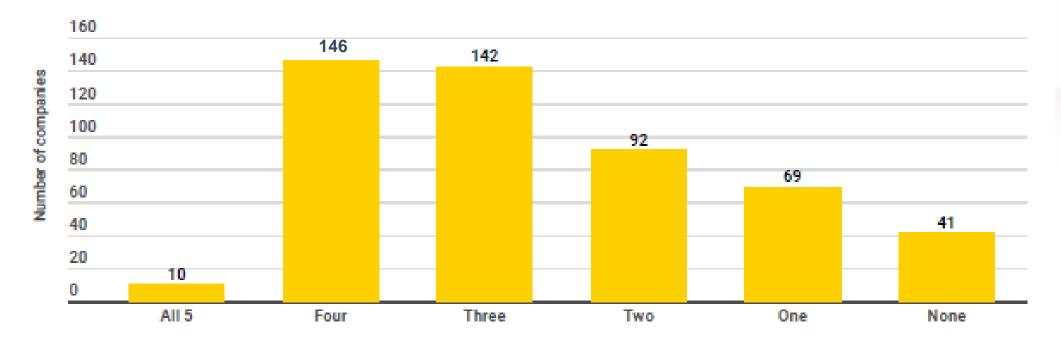


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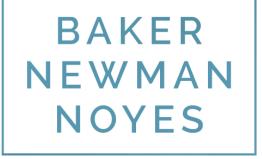
## Stages of ESG maturity (cont.)



#### Reporting Standards and Frameworks (GRI, SASB, TCFD, CDP, IR) Breakdown



Source: Center for Audit Quality, S&P 500 and ESG Reporting (August 9, 2021)

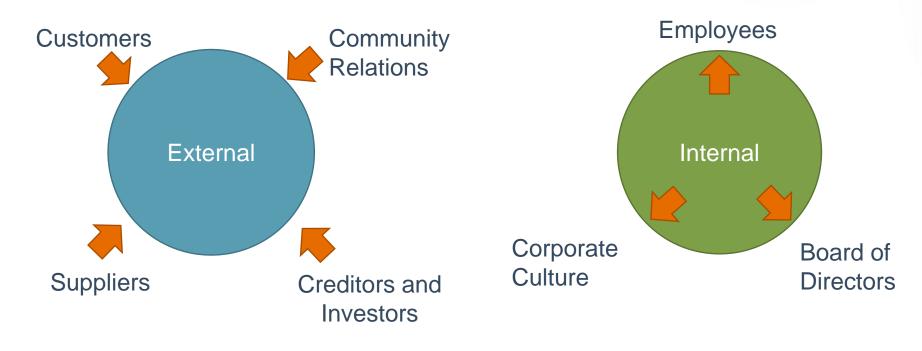


Why might a company pay attention to ESG?



# Why might a company pay attention to ESG?

Though current expectations make mandatory regulatory guidance for many companies unlikely, given the ever evolving ESG landscape, companies are likely to still experience pressure from both internal and external stakeholders on these topics.



# Why might a company pay attention to ESG?

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- In a Rockbridge Associates survey, 68% of consumers agreed that they "like to do business with companies that are environmentally responsible."
- In the same survey, 72% of respondents said they "resent companies that say they care about the environment but don't mean it."
- Deploying an effective and meaningful ESG strategy, utilizing the relevant frameworks and standards, can help banks [or companies] retain customers and attract new ones eager to do business with authentically sustainable practices.

# Why might a company pay attention to ESG?

Corporate citizenship

Stewards of your community

Third-party risk management

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#### Holistic risk assessment process

Follow the trends of large regional companies



- Boston Trust
- IDEXX
- LL BEAN
- WEX

## ESG report examples

#### WEX



https://www.wexinc.com/about/wex-esg-report/

#### **IDEXX**



https://www.idexx.com/en/about-idexx/corporateresponsibility/

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## Planning for climate risk





#### Conduct a risk assessment



#### Level up the board and management

Develop a climate-aware strategy

## Audit Committee preparedness



- 42% AC members believe their Company's responses too slow and lack strength
- 50% don't have enough information, capabilities, mandate to fulfill climate related responsibilities
- 65% top obstacle is lack of a clear and agreed upon plan



### Thoughts on importance

## Thoughts on importance



- Energy transition will likely have implications for many businesses.
- There is nowhere to hide in the digital age.
- Energy-related employment

How business leaders **respond to the transition** away from carbon-based fossil fuels may become increasingly important in **communities that are heavily concentrated in fossil fuel employment and production**.

### Lara Abrash, chair and CEO of Deloitte & Touche LLP

*"When I speak with leaders at our clients, I hear a wide range of ways organizations are dealing with environmental sustainability and, more broadly, with ESG issues such as diversity, equity and inclusion (DEI).* 

What is more consistent across organizations is the **increase in frequency that C-suites and boards discuss ESG**, especially as the private sector takes a leading role in **matters impacting our society**.

It has evolved for many in the form of environmental sustainability and other ESG commitments, from **netzero carbon emissions** to increased **economic support** of minority-owned companies.

Leaders increasingly recognize that more **proactively addressing these challenges** can create strategic advantage and drive trust with shareholders, employees, and customers."

## **SEC Proposal**





## Proposed SEC Climate Disclosure Rules

A proposal was made on March 21, 2022, suggesting additional updates to regulations to require domestic and foreign registrants to include more detailed climate disclosures.

SEC is accepting public comments on the proposed rules through May 20th. The target final adoption of the rules is expected for December 2022, with compliance dates that start in fiscal year 2023.

The proposal expects public companies to report on the following climate related details:

- Climate risks and material impacts to the business
- Governance processes for climate risks, including risk management processes
- Greenhouse Gas (GHG) emissions, particularly Scope 1 and Scope 2 emissions types under the GHG Protocol
- Climate related financial metrics and disclosures in audited financial statements, using a framework aligned with the Task Force on Carbon Related Financial Disclosure (TCFD)
- Any other climate-related targets and goals as publicly communicated by the company

## **Questions?**

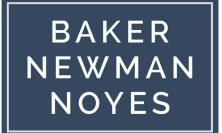
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## Get in touch



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